

### **Bottom Line Up Front:**

- 5 times in the last 20 years has State support been as low or lower than what's currently proposed
  - (6 times when not coupled with State and/or market tuition controls)
- CSUS institutions have struggled to improve compensation in those years





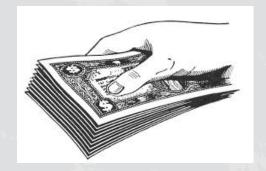
### State Funding and Salaries Over Two Decades



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- State Funding
  - 12 of 20 years exceeded the rate of inflation
  - 7 years at or over 10%
  - 4 years of major reductions; much worse without ARRA and COVID federal funds

- Tuition & Enrollment & Mix
  - Major increases
  - Facility Bond Payments
  - Tuition "Runway"
  - Growth Model



- Salaries
  - 9 of 20 years exceeded the rate of inflation
  - 2 years at 5%
  - 4 years of 0%
  - Extremely limited layoffs
  - No substantive change within the national marketplace



#### Where does that leave us?





# A Simplified Budget Sheet \*\* Assumes >\$1B in allocated funds remain unchanged

New Revenue	\$ 18,000,000
Tuition	\$ 12,200,000
State	\$ 5,800,000
New Expenses	\$ 44,500,000
Financial Aid, Mandatory, Misc	\$ 21,300,000
3% Compensation	\$ 23,200,000
Reallocation	\$ -
Surplus/Deficit	\$ (26,500,000)



# **A Balancing Option**

\*\* Salary as the dependent variable

New Revenue	\$ 18,000,000
Tuition	\$ 12,200,000
State	\$ 5,800,000
New Expenses	\$ 21,300,000
Financial Aid, Mandatory, Misc	\$ 21,300,000
0% Compensation	\$ 0
Reallocation	\$ -
Surplus/Deficit	\$ (3,300,000)





# What if State Funding Improved?

New Revenue	\$ 23,800,000
Tuition	\$ 12,200,000
State	\$ 11,600,000
New Expenses	\$ 31,300,000
Financial Aid, Mandatory, Misc	\$ 21,300,000
1%+ Compensation	\$ 10,000,000
Reallocation	\$ 7,500,000
Surplus/Deficit	\$ 0





#### **Bottom Line?**

- FY25 Proposed: 2.5% state increase; 2.5% tuition increase
- 6 times in the last 2 decades state support increased by 2.5% or less
- In 1 of those 6 years there was a salary increase – supported by a large tuition increase





#### FY25 Incremental E&G Budget - V.3.1

#### Colorado State University - Fort Collins

Thursday, January 25, 2024

	mursday, January 25, 2024						
			<u>Scenario 1</u> e = 2% - RUG	Rat	<u>Scenario 2</u> :e = 4% - RUG	<u>Scenario 3</u> Rate = 2% - RUG	
			ate = 3.47%		State = 6%	State = 11%	
			Salary Inc.		Salary Inc.	Salary Inc.	
			•		•	FAC/AP/GA - 1% SC -	
			3%		3%	3%	
1	New Resources						
2	Tuition						
3	Enrollment						
4	Increase/Decrease in FTE						
5	Undergraduate <sup>1</sup>	\$	_	Ś	_	\$ -	
6	Graduate	*	900,000	*	900,000	900,000	
7	Undergraduate Rate Increase		,		,	222,222	
8	Resident - 2%, 4%, 2%		2,986,000		5,970,000	2,986,000	
9	Non-Resident - 3%, 4%, 3%		5,451,000		7,686,000	5,451,000	
10	Graduate Rate Increase		, ,		, ,	, ,	
11	Resident - 3%, 3%, 3%		492,000		492,000	492,000	
12	Non-Resident - 3%, 3%, 3%		757,000		757,000	757,000	
13	Professional Veterinary Medicine Rate Increase		799,000		799,000	799,000	
14	Differential Tuition		522,000		976,000	522,000	
15	Total Tuition	\$	11,907,000	\$	17,580,000	\$ 11,907,000	=
16	State Funding Impact - FFS		4,227,000		6,498,000	11,912,000	
17	State Funding Impact - VHEC		-		-	-	
18	State Funding Impact - SEP		2,611,000		5,222,000	9,575,000	
19	Facilities and Administrative Overhead		1,689,000		1,689,000	1,689,000	
20	Other		=		=	=	_
21	Total New Resources	\$	20,434,000	\$	30,989,000	\$ 35,083,000	<u>-</u>
22							
	Financial Aid		3,695,000		4,423,000	3,695,000	-
24	Net New Resources	\$	16,739,000	\$	26,566,000	\$ 31,388,000	-
	New Expenses						
26	Multi-Year Central Investments in Strategic Initiatives	\$	7,250,000	\$	7,250,000		GA fees, student success, rural initiative
27	Faculty/Staff Compensation		15,362,000		15,362,000		Merit raises, market adjustments, step increases, benefits cost increases
28	Academic Incentive Funding		1,154,000		1,608,000		Differential tuition, tuition sharing
29	Mandatory Costs		14,197,000		14,197,000		Bond payments, new facilities, insurance, utilities, library collection
30	Quality Enhancements		2,687,000		2,687,000		Primarily startups, retentions and position modifications
31	Budget Reallocation		(6,000,000)		(6,000,000)	(6,000,000)	2% budget reallocation
32							
33	Total New Expenses	\$	34,650,000	Ş	35,104,000	\$ 34,650,000	<del>-</del>
34							
35	Net New Incremental Budget Resources	\$	(17,911,000)		(8,538,000)		 <del> </del>
36	FY24 Budget Deficit	\$	(2,711,000)		(2,711,000)		=
37	Total Base Budget Overage (Shortfall)	\$	(20,622,000)	\$	(11,249,000)	\$ (5,973,000)	_

This assumes the same level of enrollment as budgeted in FY2024.

1% RUG Increase = student share \$103/yr. 1% Increase NRUG = student share \$310.55/yr.

1% RUG Increase = \$1.5M 1% NRUG Increase = \$1.6M 1% Salary Increase = \$5.3M (\$4.5M Fac/AP; \$580K SC; \$237K GA)

#### Base Assumptions

Resident Undergraduate 4%, \$412/yr.
Non-Resident Undergraduate 4%; \$1,242/yr.

Resident Graduate 3%; \$335/yr. and Resident Professional Veterinary Medicine 3%; \$1,137/yr.

Non-Resident Graduate 3%; \$821/yr. and Non-Resident Professional Veterinary Medicine 2%; \$1,225/yr.

Differential Tuition - UG  $^{\sim}$  4% (est. round to whole number)

Salary Increases Faculty/AP - Merit -1%

Salary Increases SC - 3% Salary Increases Grads - 1%

Reductions - 2%

Preliminary Mandatory Student Fees - TBD

<sup>&</sup>lt;sup>1</sup> FA23 enrollment has declined resulting in a \$2M revenue shortfall. Enrollments will be monitored over the course of the academic year.